



## DAY 1 AGENDA

13<sup>th</sup> June | Eversheds Sutherland, 1 Wood St, London EC2V 7WS

09:00 – 09:45	<b>REGISTRATION, TEA, COFFEE &amp; NETWORKING</b>
09:45 – 10:00	<b>Opening Comments</b> <i>Kerry Hallard, CEO at the GSA</i>
10:00 – 10:20	<b>KEYNOTE: Modern Sourcing</b> <i>David Rickard, Partner at Everest Group</i>  David will share what Modern Sourcing is, what’s wrong with the way sourcing has been done before, best practices to consider for modern sourcing, the benefits of modern sourcing and the things to watch out for and finish with some real-world examples of modern sourcing in practice.
10:20 – 11:00	<b>PANEL: The Analyst &amp; Advisor Lens</b> <i>Chair: Chris Halward, Associate Director of Professional Development at the GSA and Director at Ascea Limited</i> <i>David Rickard, Partner at Everest Group</i> <i>Melanie Humphries, Managing Director at Horizon Seven</i> <i>Paul Morrison, Managing Director at Proservartner</i>  This panel will take a deep dive into what really constitutes modern sourcing and how prolific it is, with advice on how all organisations, on both the buy and supply side can shift the needle towards modern sourcing.
11:00 – 11:20	<b>TEA, COFFEE &amp; NETWORKING</b> before we move into a session all about impact sourcing. Impact sourcing is giving long term meaningful employment to otherwise disadvantaged individuals, not to be confused with social washing.
11:20 – 11:30	<b>KEYNOTE: Impact Sourcing: A Case Study in Rural BPO</b> <i>Jehan Perinpanayagam, CEO at Infomate</i>  Jehan will showcase Sri Lanka’s hidden gem IT/BPM industry and how the country’s first BPM was set up and then expanded to rural areas across Sri Lanka. This case study will look at the social impact and the lives that were touched, the sustainability targets and achievements, business benefits and the initiative plan for the future.

11:30 – 11:40	<p><b>KEYNOTE: IMPACT SOURCING</b>  <i>Otis Makahamadze, Chief Operating Officer at OmniContact</i></p> <p>OmniContact is a dynamic service provider committed to delivering customer experience excellence from Sub-Saharan Africa. It's early days for this region on the global delivery destination map, but Omni has already grown to over 800 employees – 25% of which are impact workers. Otis will share OmniContact's vision for how impact sourcing can transform the lives of tens of thousands of Africans in poverty.</p>
11:40 – 12:10	<p><b>PANEL: IMPACT SOURCING</b>  <i>Chair: TBC</i>  <i>Jehan Perinpanayagam, CEO at Infomate</i>  <i>Otis Makahamadze, Chief Operating Officer at OmniContact</i></p> <p><i>This panel will discuss not just why impact sourcing is a good thing to do, but how it delivers real business benefits.</i></p>
12:10 – 12:30	<p><b>KEYNOTE: Is Agile Sourcing a Threat to the Service Provider's Pipeline?</b>  <i>Rosalyn Olney, Partner at Source-Re</i></p> <p>Increasingly buying teams are looking to introduce agile sourcing as an alternative go to market approach. Rosalyn will touch on how buyers are becoming more agile, whilst reviewing how willing, able and mobilised the service providers are to meet the challenge, and how much of a threat agile sourcing is to the traditional pipeline.</p>
12:30 – 13:00	<p><b>PANEL: The Legal Lens</b>  <i>Chair: Terry Walby, CEO at OpenDialog</i>  <i>Kit Burden, Partner at DLA Piper</i>  <i>Mark Crichard, Partner at RPC</i>  <i>Megan Paul, Partner at Charles Russell Speechlys</i></p> <p>This panel will discuss the latest trends they're seeing from the contracts they are negotiating. Expect everything from negotiating with hyperscalers through standard terms to agile contracting.</p>
13:00 – 14:00	<b>LUNCH &amp; NETWORKING</b>
14:00 – 14:20	<p><b>KEYNOTE:</b>  <i>Speaker TBC</i></p> <p>Every corner of the globe now promotes itself as a provider of technology and business services, but when a DEI and ESG lens are applied to delivery destinations, few destinations make the cut for sustainably conscious enterprise buyers.</p>
14:20 – 14:40	<p><b>KEYNOTE: Shared Value Partner Relationships</b>  <i>Chris Wilson, Sourcing Director at Vitality</i></p> <p>Chris will be discussing how we look to create an environment of true partnership where both customer and supplier are driven toward success and also share the value of success, not just through financial gain.</p>
14:40 – 15:00	<b>TEA, COFFEE &amp; NETWORKING</b>

15:00 – 15:15	<p><b>KEYNOTE: Supplier Diversity Takes Centre Stage</b>  <i>Krystle Sands, Head of Supplier Diversity, EMEA at Meta</i></p>
15:15 – 15:30	<p><b>KEYNOTE: The Standardisation Revolution Hits the Business Services Industry</b>  <i>David Jones, Founder at Claus.ify &amp; Member of the GSA Contracting Workstream</i></p> <p>David will present GSA's standard terms for professional and IT services and how they are housed in a unique standardisation technology platform to guarantee integrity of language.</p>
15:30 – 15:50	<p><b>KEYNOTE: Shifting the paradigm of success – Convergence of ESG and BPO: A case study</b>  <i>James Donovan, Group CEO of ADEC Innovations</i></p> <p>In this session, James will delve into the business and BPO industry paradigm shift driven by Environmental, Social, and Governance (ESG) principles. He will present the case study of ADEC Innovations, an original ESG service provider.</p> <p>As a Business Advisory Board member of the United Nations Environment Programme, James will also discuss the progress towards the Sustainable Development Goals based on his insights, offering a perspective on the outlook for people, planet, and the global sourcing industry.</p>
15:50 – 16:10	<p><b>KEYNOTE: Net Zero in the Supply Chain</b>  <i>Chris Boyle, Supply Chain Sustainability Lead at Aviva</i></p> <p>Chris will be providing an intro to Net Zero and science-based targets, framing against Aviva's climate commitments and the UN Sustainable Development Goals before going on to talk about Aviva's supply chain actions.</p>
16:10 – 16:30	<p><b>KEYNOTE: TLT's Journey to Net Zero</b>  <i>Olesya Katjuk, Senior Procurement Manager at TLT</i></p> <p><i>TLT has set up an ambition to achieve net zero by 2040. A tiered approach targeting supply chain emissions (e.g. emissions calculations software, supplier due diligence on sustainability – new and existing, supplier sustainability assessment frameworks, etc.) has already been set up and Olesya will detail how they plan to achieve their goals.</i></p>
16:30 – 17:00	<p><b>PANEL: ESG in the Supply Chain</b>  Moderator: <i>Kerry Hallard, CEO of the GSA</i>  <i>James Donovan, Group CEO of ADEC Innovations</i>  <i>Chris Boyle, Supply Chain Sustainability Lead at Aviva</i>  <i>Olesya Katjuk, Senior Procurement Manager at TLT</i></p> <p>This panel will discuss ESG in the supply chain, how to work to science-based targets and how we can improve as an industry avoiding green washing.</p>
17:00 – 17:20	<p><b>GSA Presents Updates on it's Service Provider Sustainability Maturity &amp; Social Sourcing Indices</b>  <i>Kerry Hallard, CEO of the GSA</i></p>
17:20 - late	<b>FESTIVAL FESTIVITIES!</b>

Join us to celebrate our industry with food, drinks and entertainment on the lawn until late. True festival spirit guaranteed!



## Supplier Diversity Day

14<sup>th</sup> June | Eversheds Sutherland, 1 Wood St, London EC2V 7WS

### CORPORATE MORNING

The first half of the day will look at the progress corporates have made and the challenges and opportunities they face through supplier diversity. Open to corporates to develop best practice and open to diverse suppliers to learn more.

09:00 – 10:00

**Registration, Tea, Coffee & Networking**

10:00 – 10:05

**Supplier Diversity Day Welcome**

*Sunita Hirani, VP, Governance & Oversight Lead at Deutsche Bank and Founding Member of SDUK*

*Kerry Hallard, CEO of the GSA and Founding Member of SDUK*

10:05 – 10:30

**KEYNOTE: The Importance of Seeking Out Opportunities and the Power of Giving People a Chance**

*Jay Rohman, Head of IT Sourcing at Lloyds Banking Group*

Jay will be sharing his background and his career journey and how these led to his discovery and passion for promoting supplier diversity.

10:30 – 11:15

**PANEL: How Corporates Have Developed their Supplier Diversity Programmes, Imparting Their Learnings & Advice**

*Moderator: Victoria Poffley, Sustainable Supply Chain and Vendor Diversity Associate at Goldman Sachs*

*Sara Ahmad, Global Marketing Procurement at Bristol Myers Squibb and Founding Member of SDUK*

*Lauren Jones, Chief Procurement Officer at Amazon Fresh*

*Theresa Harrison, ESG Leader for Supply Chain Services at EY*

*Andrea Fimian, CEO & Founder at FIPS Consulting*

This panel will cover the difference between UK and US programmes and why it's not suitable to do a lift and shift; how to build supplier programmes and the importance of mentoring suppliers; and how a need for early payment approaches such as Net Now are essential for diverse suppliers.

11:15 – 11:30

**Tea, Coffee & Networking**

11:30 – 12:15	<p><b>PANEL: The Roles of NGOs and How to Better Build Corporate Collaborations</b>  <i>Moderator: Krystle Sands, Head of Supplier Diversity, EMEA at Meta</i>  <i>Valeria Felgueras, European Growth and Engagement Manager at WEConnect International in Europe</i>  <i>Matt Dabrowski, Founder at OutBritain</i>  <i>Scott Johnson, Founder at Veteran Owned UK</i>  <i>Jason Roberts, Founder at Kaleida</i>  <i>Peter Zerp, Global Supplier Inclusion and Sustainability at Accenture</i></p> <p>Here we will discuss the roles of the NGOs and the role of accreditation to include whether we combine certifications or look at the possibility of self-certification. We will also discuss the different databases available and how to ensure better access to improve the efficiencies of corporate buyer resources.</p>
12:15 – 13:00	<p><b>PANEL: Supplier Inclusion &amp; Diversity, interlock with responsible sourcing/social promise</b>  <i>Moderator: Andrea Fimian, Founder at FIPS Consulting</i>  <i>Ben Ngobi, Global Supplier Inclusion &amp; Sustainability Lead at Accenture</i>  <i>Rachel Hartley, Director at Hope for Justice &amp; Slave-Free Alliance</i>  <i>Maria Campbell, Vice President of Sustainable Supply Chain Management at Goldman Sachs</i></p> <p>Supplier Diversity is a critical part of ‘S’ in corporate ESG agendas. This panel will take a deep dive on some critical issues to include modern slavery, tier 1 supplier sustainability audits and community impact programmes such as impact sourcing.</p>
13:00 – 14:00	<p><b>The Opportunity to Network with Diverse Suppliers Over Lunch</b></p>
<p><b>SUPPLIER AFTERNOON</b>  The afternoon sessions will focus on the diverse suppliers, how to win RFPs and how to increase inclusivity and remove exclusivity. Open to diverse suppliers to learn from corporates and open to corporates to learn from the diverse suppliers.</p>	
14:00 – 15:15	<p><b>THE BIG DEBATE: What Needs to be Done to Ensure Supplier Diversity Happens, and Happens Well.</b>  <i>Moderators: Farida Gibbs, Founder at Gibbs Hybrid and Founding Member of SDUK, Sara Ahmad, Global Marketing Procurement at Bristol Myers Squibb and Founding Member of SDUK</i>  <i>Chris Boyle, Supply Chain Sustainability Lead at Aviva</i>  <i>Gillian Askew, Director at Go4Growth</i>  <i>Gary Salterpicco, Procurement Lead at John Lewis Partnership</i>  <i>Lena Rosenior, CTO &amp; CEO at De Graft Management (DGM)</i>  <i>Nish Wickramasinghe, Director at Curious Agency</i>  <i>Ross Aitken, Global Supplier Diversity at Diageo</i></p> <p>This panel will discuss what diverse businesses think corporates need to do better to engage diverse suppliers in their supply chains, insights into best practices from corporates on how to improve your chances of being a supplier to them, how to win the RFP; what are the typical questions and why are they asked, what do key legal terms means and how to negotiate them.</p>
15:15 – 15:35	<p><b>Tea, Coffee and Networking</b></p>
15:35 – 16:20	<p><b>PANEL: Inclusivity not Exclusivity</b></p>

	<p><i>Moderator: Scott Johnson, Founder at Veteran Owned UK</i>  <i>Sunita Hirani, VP, Governance &amp; Oversight Lead at Deutsche Bank &amp; Founding Member of SDUK</i>  <i>James Lloyd, Procurement Director at CBRE</i>  <i>Matt Dabrowski, Founder at OutBritain</i>  <i>Valeria Felgueras, European Growth and Engagement Manager at WEConnect International in Europe</i>  <i>Cait Kavanagh, Head of Supply Chain Sustainability and Diversity at Fidelity International</i></p> <p>Scott will open this panel on the concept of self-generated exclusivity and the panel will discuss the benefits of using a wide range of advocacy groups and how you can work towards increasing your inclusivity.</p>
16:20 – 16:40	<p><b>Closing Remarks with Clear Next Initiatives</b>  <i>Kerry Hallard, CEO at the GSA and Founding Member of SDUK</i>  <i>Sara Ahmad, Global Marketing Procurement at Bristol Myers Squibb and Founding Member of SDUK</i></p>
16:40 – 18:00	<p><b>Networking Opportunity to Meet Diverse Suppliers &amp; Discuss Content Outcomes</b></p>